



Department of Administrative Services
Lead. Empower. Collaborate.

Fleet Management Updates & Initiatives

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September 29th, 2025

Fleet Strategic Plan Initiatives-Fleet Management Rebid

- ✓ **Fleet Management System Rebid FY2026**
 - ✓ Award NEW Fleet Management System- **COMPLETED**

What's Next

- Currently developing the implementation plan with the selected vendor
- 1 year transition from our current system to new system
- ✓ What can fleet managers do to prepare?
 - **Attend Fleet Day 2026-October 28th in Forsyth**
 - Clean up vehicle records in current FMS
 - Train current fleet personnel on fleet processes, procedures and policies
 - **PACK OUR PATIENCE!**



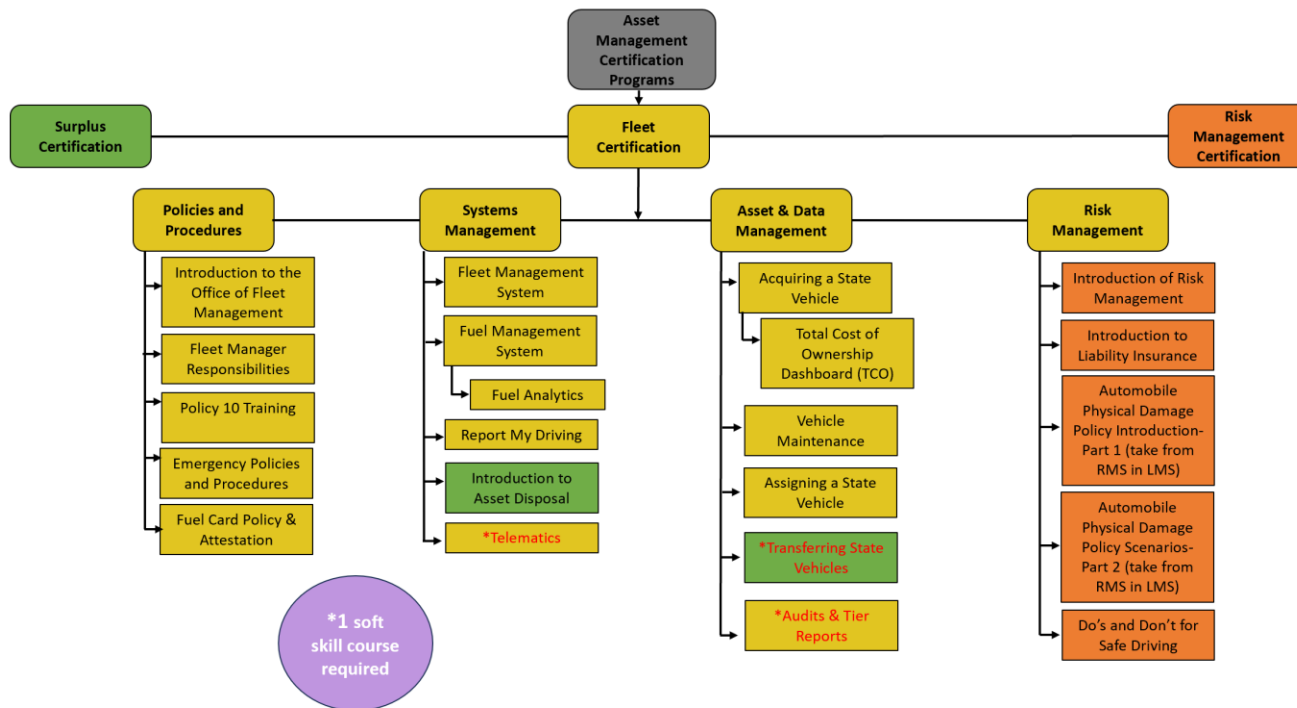
Fleet Strategic Plan Initiatives- Fleet Manager Certification

✓ Fleet Manager Certification Program FY2026

- ✓ Improve fleet management skills and value to agencies with a certification program
 - Develop comprehensive series of training videos/courses for all areas of fleet management- **COMPLETED**

What's Next

- Run a pilot with 10 state entities fleet managers through our current Enterprise Learning platform to refine the program as needed- FY2026 Q2-Q3
- Implement Fleet Manager Certification Program enterprise-wide after the GA@WORK go live.



Fleet Management Certification At Each Level

Level 1 (11)

Policies & Procedures

- Introduction to the Office of Fleet Management
- Fleet Manager Responsibilities
- Policy 10 Training
- Emergency Policies and Procedures
- Fuel Card Policy and Attestation

Systems Management

- Fleet Management System
- Fuel Management System
- Fuel Analytics
- Report My Driving
- Surplus Introduction to Asset Disposal (take from Surplus in LMS)
- Telematics* (on hold)

Level 2 (12)

Asset & Data Management

- Acquiring a State Vehicle
- Total Cost of Ownership Dashboard (TCO)
- Maintenance
- Assigning a State Vehicle
- Transferring of State Vehicles
- Audit and Tier Reports

Risk Management

- Introduction of Risk Management
- Introduction to Liability Insurance
- Automobile Physical Damage Policy Introduction- Part 1
- Automobile Physical Damage Policy Scenarios- Part 2
- Do's and Don't for Safe Driving

Soft Skills (1 course required)

- Change Management
- Conflict Resolution In the Office
- Respectful Communication
- Effective Coaching

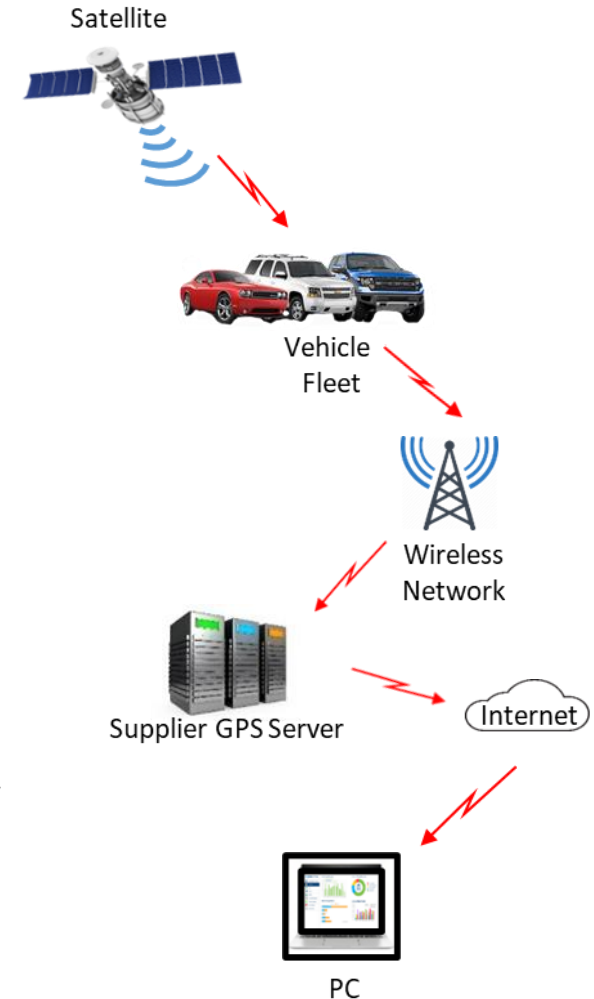
Fleet Strategic Plan Initiatives- GPS Telematics

✓ Statewide Telematics Program FY2028

- ✓ Improve vehicle utilization and tracking with a mandatory GPS Telematics Program
 - Developed of business case for telematics- **COMPLETED**
 - Presented to OPB for Policy approval- **COMPLETED**
 - Developed a 5k vehicle pilot implementation plan for OPB approval- **COMPLETED**

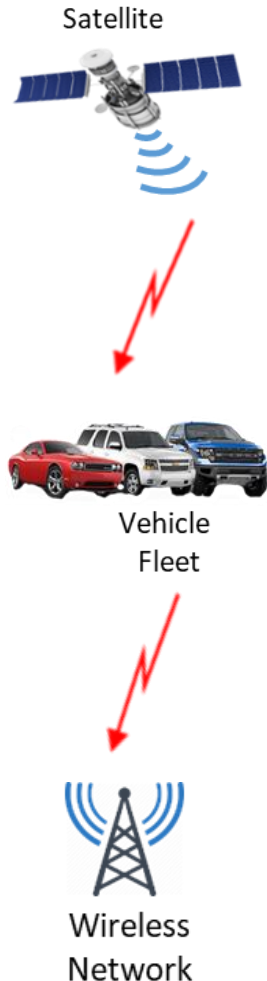
What's Next

- Develop and conduct solicitation for GPS Telematics provider selection (Currently)
- Implement GPS Telematics Proof of Concept Pilot on 5k vehicles (FY2026)
- Measure and ensure 100% compliance on vehicles in the GPS telematics pilot for eight agencies (FY 2027)
- If approved, begin developing full implementation plan, training materials & policy amendments (FY 2028)



Fleet Strategic Plan Initiatives- GPS Telematics

- ✓ The Office of Fleet Management recognized a need for driver safety and operational efficiency to be enhanced throughout the entire state fleet. At present day, OFM cannot determine the location of vehicle in real-time which presents heightened safety concerns considering the total number of vehicles, drivers and citizens traveling throughout our great state of Georgia. As we work within the state policies that govern fleet management, the Georgia Fleet Manual and OPB Policy 10, we saw an opportunity to address both driver safety and operational efficiency by implementing a mandatory statewide GPS Telematics program.
- ✓ GPS telematics is a method of monitoring cars, trucks, equipment, and other assets by using Global Positioning System technology and on-board diagnostics (OBD) to plot the asset's movements on a computerized map. The telematics device retrieves data generated by a vehicle, like vehicle position, speed, engine faults, seatbelt use, fuel consumption, battery voltage, etc. and then the telematics device sends the data up to the cloud where it is retrieved through a platform or information system for analysis.
- ✓ Currently, all our state entities have the option to use our convenience contract or conduct a formal bid to purchase telematics devices. Moving to a mandatory statewide GPS telematics program would now require all state entities to use the DOAS contract when purchasing GPS telematics devices. This will allow the Office of Fleet Management to oversee the program involving review of the data collected statewide and aiding fleet managers to use the data to improve driver behavior and operational efficiency.



Fleet Strategic Plan Initiatives- GPS Telematics



Supplier GPS Server



PC

- ✓ The Office of Fleet Management developed a Business Case to present to DOAS leadership for this strategic goal. The Business Case outlined several programmatic benefits to include but not limited to Risk & Safety, In-reverse activities, excessive idling, utilization tracking, streamlined emergency response and boosting safer driving habits. Additionally, OFM wanted the business case to include what the true potential return on investment (ROI) would be based on our fleet size, types of vehicle class, accident rates and costs.
- ✓ OPB graciously approved OFM to conduct a 5k unit/vehicle proof of concept pilot for the GPS Telematics program that would be comprised of sedans, SUVs, and Light Duty trucks under 9,000 lbs. GVWR throughout all our fleet environments, state agencies, CSB's and colleges/technical colleges. This proof-of-concept pilot is to evaluate the benefits and cost savings potential of implementing GPS Telematics across all the state of Georgia's state-owned vehicles over a 1-year period after which the Georgia Department of Administrative Services (DOAS) Office of Fleet Management (OFM) will provide a report of results to OPB for final approval to launch the mandatory program statewide.
- ✓ OFM & SPD are developing an RFP for solicitation to acquire the services and equipment of a GPS Telematics Supplier. The supplier will furnish the necessary personnel, materials, equipment, software, and services necessary to install the GPS Telematics technology in addition to providing monitoring services and reporting on the GPS devices and diagnostics.

Fleet Contracts Update



Contract Number	Contract Title	Award Status
99999-SPD-SPD0000218	Administrative Vehicles	New Contract Began June 2025
99999-001-SPD0000183	Police Pursuit and Special Vehicles	In Renewal #2
99999-SPD-SPD0000212	Public Mass Transit and Transportation Related Vehicles	In Renewal #1
99999-SPD-SWL20200630	School Buses with Related Accessories, Supplies, Parts, and Services	Awarded, New Contract to Begin Dec 2025
99999-SPD-SPD0000155	Truck Chassis and Bodies	Under Evaluation
99999-SPD-ES40199376LS	Open & Closed Vehicle Leasing	Under Evaluation
99999-SPD-SPD0000233	AMIGI (Auto Mfg in GA)	New Contract Began July 2025
99999-SPD-ES40199376IS	In-State Car Rentals	Under Evaluation
99999-SPD-ES40199376CR	Capitol Hill Airport Car Rental	Under Evaluation



Office of Fleet Management

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www.DOAS.ga.gov

THANK YOU FOR
HAVING US!