



Budget / Adaptive Planning

FMC Conference

October 28, 2024



NEXTGEN

www.sao.ga.gov/NextGen

Agenda

- Introduction
- Why NextGen?
- Budgeting
 - What's Changing
 - Budget Demonstration
- Adaptive Planning
 - Overview
 - Potential Use Cases
 - Implementation Time Frame
- Q&A and Feedback

Intro and Overview



Budget and Adaptive Planning Team

Stephanie Beck – Deputy Director
Governor's Office of Planning and Budget

Fredrell Evans – IT Enterprise Systems
State Accounting Office

Chris Wawner – GA@Work Adaptive Advisor
Chanukya Adapa - GA@Work Adaptive Lead
Deloitte

Why NextGen?



- Reduce manual or duplicative work processes for financial staff
- Improve user interfaces through more intuitive systems and processes
- Reduce errors and provide more real time financial information
- Free up staff to utilize time for analysis and not data entry

What's Changing?

- Financials and Human Capital Management in one integrated system
- Unified foundation data model
- More customizable security access
- Real time budget performance data
- Additional detail in budget entry
- Reduce duplicative systems to improve transparency and information sharing

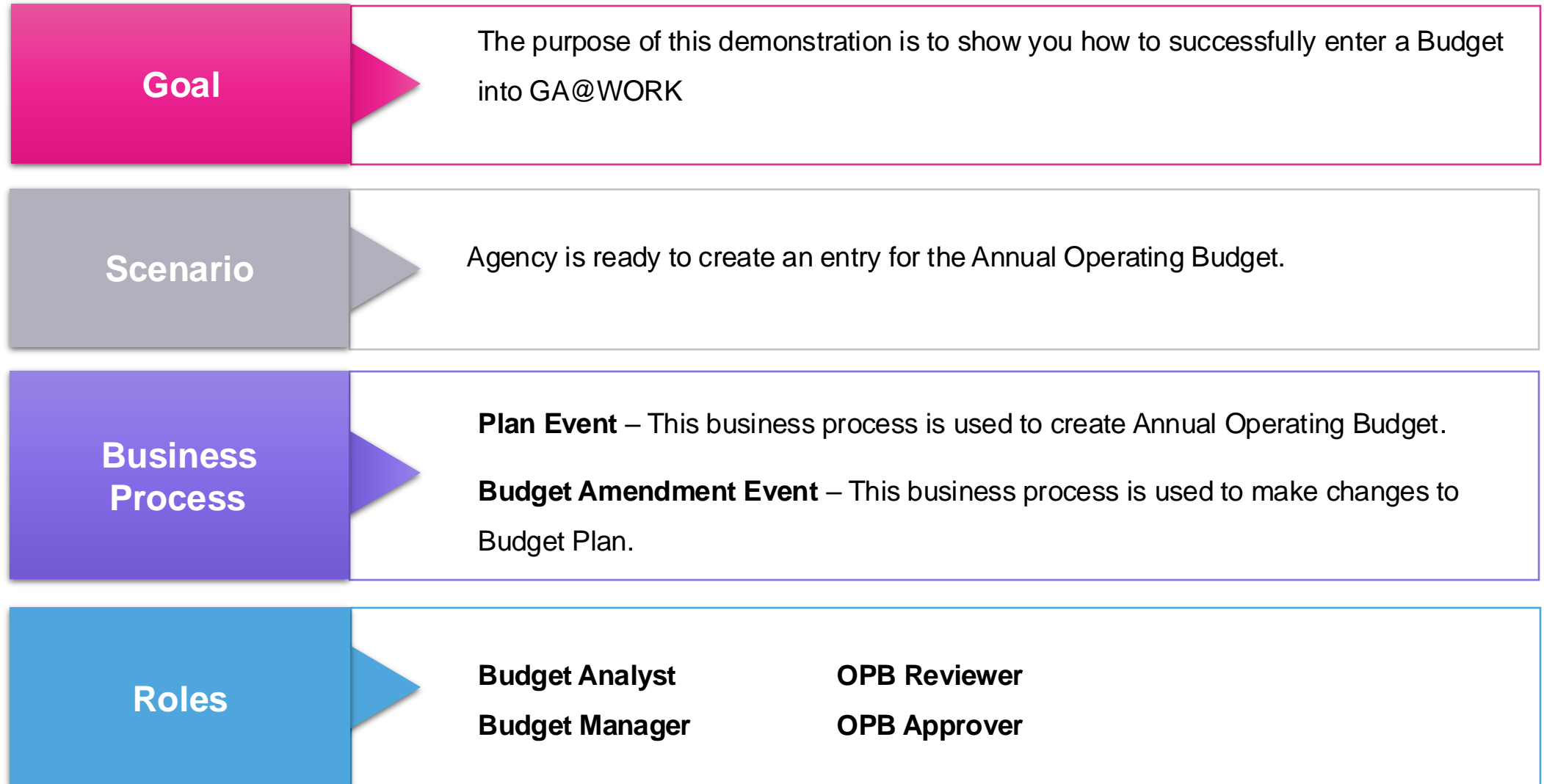
Goodbye, PBCS Budgets and Allotments!

- Agencies will enter budgets in GA@WORK ONLY
- OPB will review current agency budgets as part of allotment approval process
- Only the Annual Operating Budget, Final Budget, and any State Funds amendments will require separate OPB approval
- Allotments will be "invoiced" to OPB through GA@WORK
- Annual budget requests, capital request and fall budget development will remain in PBCS

Budget Demo in GA@WORK



NextGen Scenario



Security Groups for Create Plan

Security Role	Description	Type
Budget Analyst	<ul style="list-style-type: none">Perform budget reporting functions for assigned companies. Examples include reporting on company budgets, amendments and exceptions. Able to submit the creation of a plan. No approval authority.	Role-Based
Budget Manager	<ul style="list-style-type: none">Perform budget functions for assigned companies. Examples include creating budgets and maintaining budget details, and budget checking. Able to submit the creation of a plan. Approval authority for budget business processes when started by Budget Analyst. Currently assigned at Company level.	Role -Based
OPB Reviewer	<ul style="list-style-type: none">First line of Approval authority on Business Processes relating to budget for certain types of budgets or budget amendments. Approval on creation of plans with plan type of Annual Operating Budget.	Role-Based
OPB Approver	<ul style="list-style-type: none">Second line of Approval authority on Business Processes relating to budget for certain types of budgets or budget amendments after the OPB Reviewer. Approval on creation of plans with plan type of Operating Budget.	Role-Based

Create Plan

1. Process Introduction

Description

- Performed when budgets are entered into the system.
- Each plan represents a budget and will represent a type of budget (Original, AOB, AFY, Etc.).
- Once a plan is created it must be submitted for approval which routes it through the Plan Event business process.

Required Step

- Plan Structure must be created.
- After AOB plan is created in order for it to be included in budget checking it must be added as a "Linked Plan" to the Parent Budget Plan Template.

Begins When

- A Budget Analyst or Budget Manager creates a plan template, either through the UI or via EIB "Import Budget".

Ends When

- The business process is completed, and budget status is "Available"

Let's Take a Look In the System...



Adaptive Planning



Imagine the Possibilities!

- Automate manual revenue and expenditure budget projections
- Create alternative budget scenarios or multiyear budget planning forecasts
- More accurate workforce planning
- More accurate statewide spread budget analysis
- Dynamic reporting capabilities for providing real time updates to agency leadership

Adaptive Planning

Adaptive Planning provides budgeting, forecasting, reporting, and analytics for organizations of all sizes, with industry-leading usability and the security, scalability, and flexibility required for complex planning



Collaborative

Enable everyone to participate



Easy

and



Comprehensive

Model & analyze entire business



Powerful

and



Continuous

Model and adapt quickly



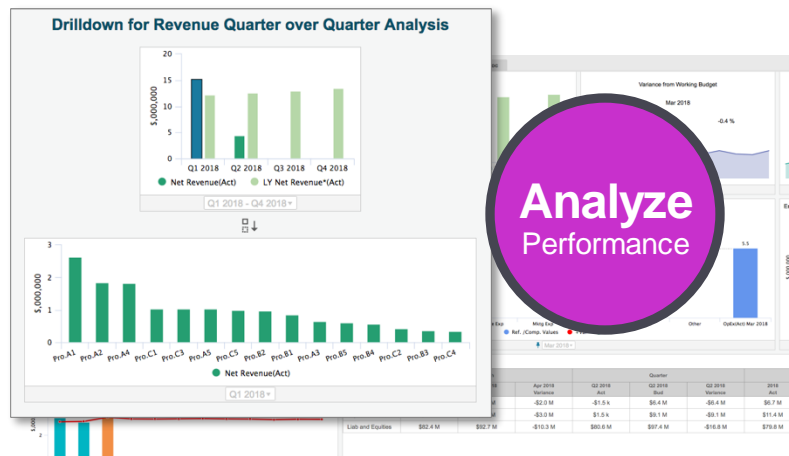
Fast

Adaptive Planning can be used to ...

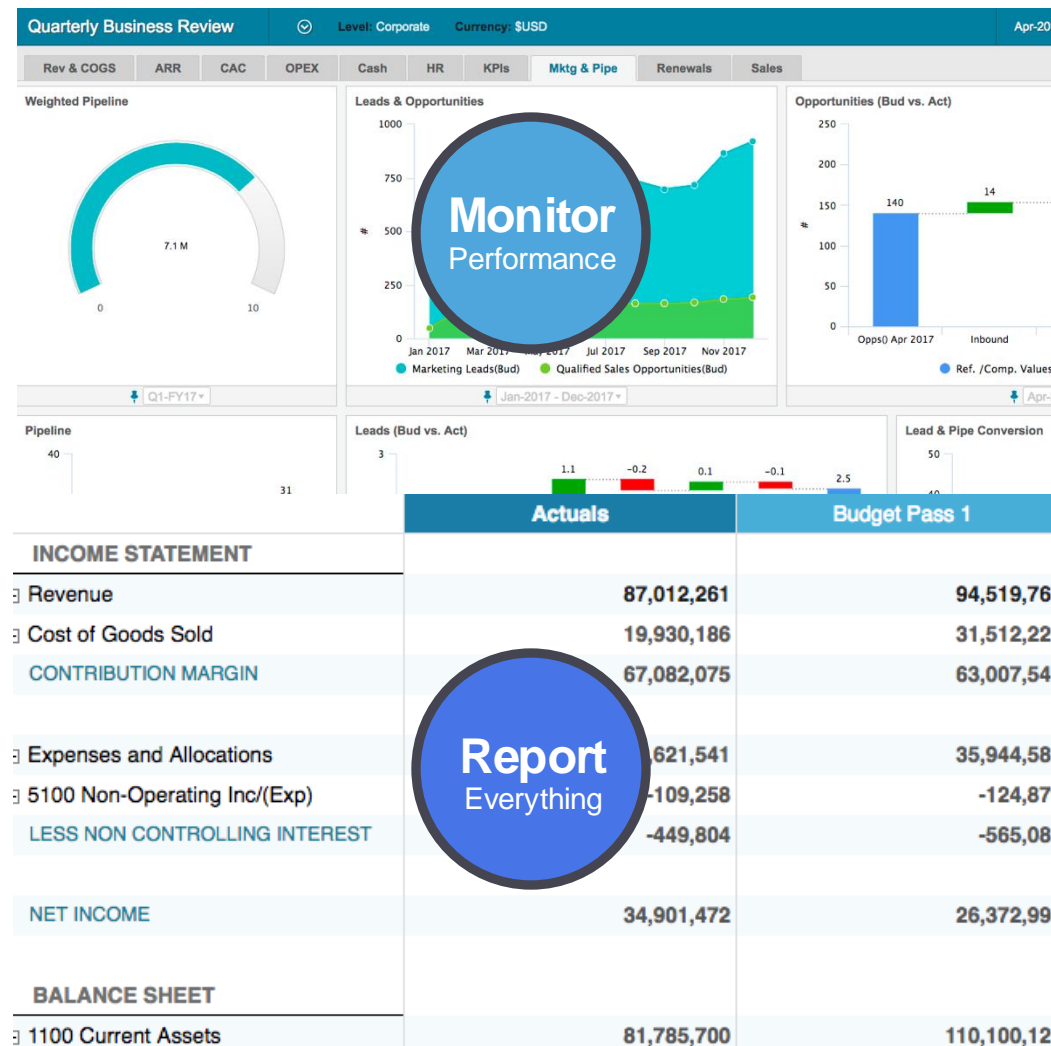
Deloitte GOV Tenant | Sheets / Statement of Activities

#	ACCOUNTS	FY2022	FY2023
1	Income		
2	Revenues		
3	General Revenues		
4	Fines, Forfeitures, & Penalties		
5	4400:Fines and Forfeitures	1,162,760	4,308,457
6	Total	4,162,760	4,308,457
7	Investment Income		
8	4600:Investment Earnings	590,219	610,877
9	Total	570,260	590,219
10	Licenses & Permits		
11	4300:Licenses and Permits	2,273,890	2,435,848
12	Total	2,273,890	2,435,848
13	Proprietary Fund Revenues		

Model
Scenarios



Analyze
Performance



Monitor
Performance

Report
Everything

Goals of Adaptive Implementation



Improving the budget office's ability to collaborate and develop the annual budget



Defining State dynamic reporting requirements and establishing effective mechanisms for delivering accurate and timely data



Automating a process of sharing position information between HR and Budget Officers



Shifting focus away from transactional activities towards decision making based on Insights derived from real-time data



Adaptive Planning vs. Workday | Budget Scope

Adaptive Planning

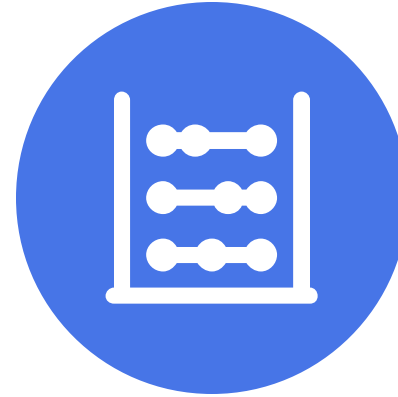
- Build Annual Budget and future Forecast
- Analyze Performance and Variances: Actuals Vs Current Budget Vs Forecast
- Conduct Scenario based analysis and assess impact on budget
- Track Financial KPI's in Dashboards
- Budget and Forecast Allocations
- Create Ad hoc reports



Adaptive Planning

Workday

- Enter Amendments to Current fiscal year Budget
- Approve Budget Amendments
- Leverage Budget Check
- Actuals Allocations
- Master for all positions
- System for Daily Transactions



Workday

Adaptive Use Cases



Adaptive Planning | Use Case

Use Cases:

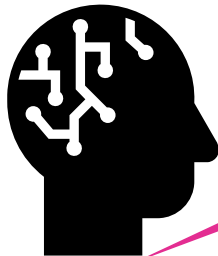
1. As a budget manager I need to forecast a 2% cost of living adjustment starting in December for my workforce to complete my current year's final budget submission.
2. As a budget manager I also need to plan for increase in fuel prices, Inflation rates to give leadership an accurate and detailed picture of Agency expense forecast
3. As a planner I would like to be able to view different scenarios and see the impact to my plan for each different scenario so I can make a better budget plan.



See how hours of manual labor can be eliminated using global assumptions for workforce planning



Manage T&E expenses directly in models



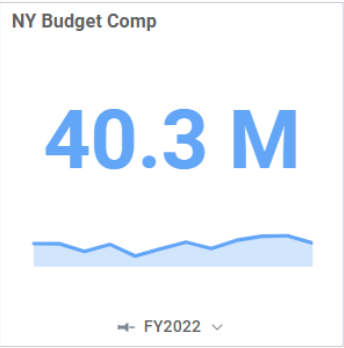
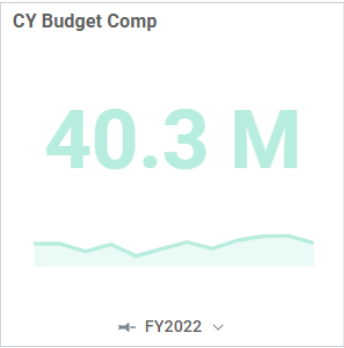
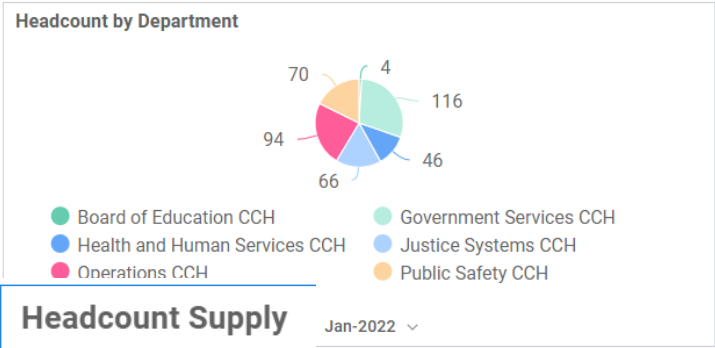
Analyze financial impacts based on changes to assumptions

Workforce Planning

Inputs:
Employee Salaries
Employee Benefits Details
Open positions data

Drivers:
COLA Assumptions
Merit increases
Fringe Benefits
Promotions
New Hires
Personnel Grade and Step
Attrition

Outputs:
Annual workforce planning budget and forecast



Funds	All	Programs	All	Supervisory_Org	All	Positions	All	Levels	GOV														
#	ACCOUNTS BY TIME						JUL-2021	AUG-2021	SEP-2021	OCT-2021	NOV-2021	DEC-2021	JAN-2022	FEB-2022	MAR-2022	APR-2022	MAY-2022	JUN-2022	FY2022				
1	FTE						342.00	342.00	342.00	342.00	342.00	342.00	342.00	342.00	342.00	342.00	342.00	342.00	342.00				
2	▼ Headcount																						
3	▶ Starting Headcount - Supply						405	405	405	406	406	406	406	406	408	408	408	408	408	405			
7	▶ Headcount Arrivals - Supply						0	0	1	0	0	0	0	2	0	0	0	0	0	3			
10	▶ Headcount Movement - Supply						0	0	1	0	0	0	0	2	0	0	0	0	0	3			
13	▶ Ending Headcount - Supply						405	405	406	406	406	406	406	408	408	408	408	408	408	408			
17	▶ Average Headcount - Supply						408	408	408	408	408	408	408	408	408	408	408	408	408	408			
21	▼ Cost of Workforce																						
22	▶ Salaries and Wages												2,835,321	2,749,113	2,860,529	2,917,017	2,922,457	2,821,741		33,781,098			
26	▶ Benefits Expenses												277,245	268,647	279,746	285,373	285,917	275,888		3,303,273			
30	▶ Employer Paid Taxes												287,706	278,992	290,236	295,956	296,511	286,249		3,255,478			
34	Total												3,400,271	3,296,752	3,450,511	3,498,345	3,504,884	3,383,870		40,336,849			
35	▼ Statistics																						
36	Cost per Headcount																						
Current currency values USD - United States of A																							
#	ACCOUNTS						JUL-2021	AUG-2021	SEP-2021	O1-FY22	OCT-2021	NOV-2021	DEC-2021	Q2-FY22	JAN-2022	FEB-2022	MAR-2022	Q3-FY22	APR-2022	MAY-2022	JUN-2022	Q4-FY22	FY2022
13	▼ Other - Personnel																						
14	COLA						3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
15	Fringe Rate						35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%
16	New Hire Cap Ex						2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
17	Benefits per Headcount						400	400	400	400	400	400	400	400	400	400	400	400	400	400	400	400	400
18	Workers Compensation						1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
19	▼ PTO																						
20	PTO Accrued																						
21	PTO Taken																						
22	▼ Attrition																						
23	Attrition Rate						4.0%	4.0%	4.0%	12.0%	4.0%	4.0%	4.0%	12.0%	4.0%	4.0%	4.0%	12.0%	4.0%	4.0%	4.0%	12.0%	48.0%
24	▼ Merit																						
25	Merit Month						7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7
26	Merit %						2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
27	▼ Benefits																						
28	▼ Dental																						
29	Dental (Family)						150	150	150	450	150	150	150	450	150	150	150	450	150	150	150	450	1,800
30	Dental (Spouse)						100	100	100	300	100	100	100	300	100	100	100	300	100	100	100	300	1,200
31	Dental (Single)						50	50	50	150	50	50	50	150	50	50	50	150	50	50	50	150	600
32	▼ Medical																						
33	Healthcare (Family)						400	400	400	1,200	400	400	400	1,200	400	400	400	1,200	400	400	400	1,200	4,800
34	Healthcare (Spouse)						300	300	300	900	300	300	300	900	300	300	300	900	300	300	300	900	3,600

Workforce Planning | Updating COLA

GOV Gold Demo
 [Assumptions](#) / Personnel Assumptions

#	ACCOUNTS	JAN-2022	FEB-2022	MAR-2022	Q3-FY22	APR-2022	MAY-2022	JUN-2022	Q4-FY22	FY2022
1	▼ Benefits & Taxes									
2	▼ Payroll Taxes - Personnel									
3	▼ FICA									
4	Social Security Max	110,100	110,100	110,100	110,100	110,100	110,100	110,100	110,100	110,100
5	Social Security Rate	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%
6	Medicare Rate	1.45%						1.45%	1.45%	1.45%
7	▼ SUI									
8	SUI Max	7,000						7,000	21,000	42,000
9	SUI Rate	3.40%						3.40%	10.20%	20.40%
10	▼ FUTA									
11	FUTA Max	7,000						7,000	7,000	7,000
12	FUTA Rate	0.60%						0.60%	0.60%	0.60%
13	▼ Other - Personnel									
14	COLA	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	1.5%
15	Fringe Rate	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	17.50%
16	New Hire Cap Ex	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	1,000
17	Benefits per Headcount	400	400	400	400	400	400	400	400	200
18										

Drivers and Inputs can be managed directly on the dashboard

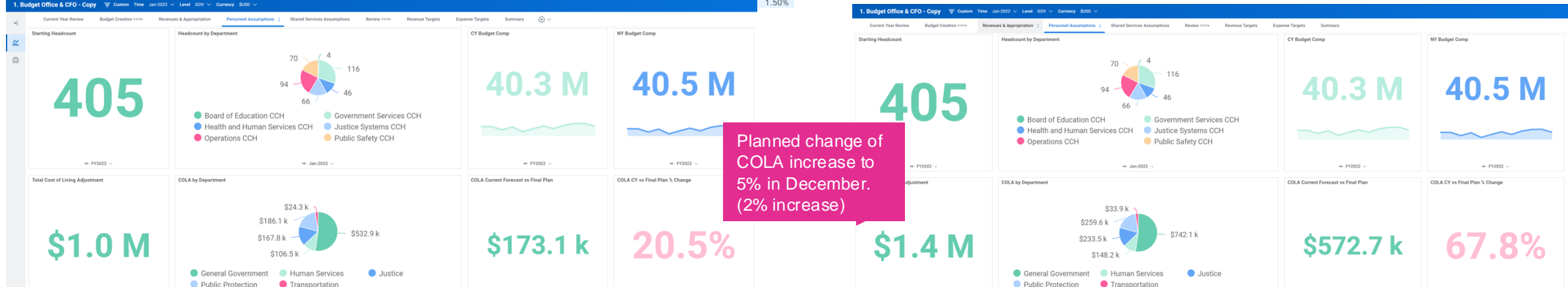
1. Budget Office & CFO - Copy

 Jan-2022

 Currency USD



Real-time analytics of the assumption change.



Revenue Planning

Inputs:
Appropriations
YoY Increase/Decrease in Revenue
Fees
Fines
State Services

Drivers:
Revenue Targets

Outputs:
Revenue Details

Revenue Details							
#	ACCOUNTS	JUL-2021	AUG-2021	SEP-2021	OCT-2021	NOV-2021	DEC-2021
1	Revenues_Target						
2	Total Revenues						
3	General Revenues						
4	Fines, Forfeitures, & Penalties	425,144	8,633,448	5,737,088	0	61,225,1...	8,633,448
5	Investment Income	369,881	7,321,632	872,367	0	369,881	7,321,632
6	Licenses & Permits	8,450,34...	21,829,4...	6,854,58...	0.0	2,443,34...	21,829,4...
7	Proprietary Fund Revenues	0	0	0	0	0	0
8	Taxes	180,060,...	59,619,0...	95,389,4...	0.0	204,088,...	36,266,8...
9	Total	189,305,...	97,403,5...	108,853,...	0	268,126,...	74,051,3...
10	Program Revenues						
11	Charge for Services	100,911,...	44,746,7...	48,746,5...	165,192,...	25,619,8...	136,981,...
12	Grants & Contributions	897,877	4,256,006	2,123,470	1,950,595	2,020,008	2,418,338
13	Total	101,809,...	49,002,7...	50,869,9...	167,143,...	27,639,8...	139,399,...
14	Total	291,115,...	146,406,...	159,723,...	167,143,...	295,766,...	213,450,...

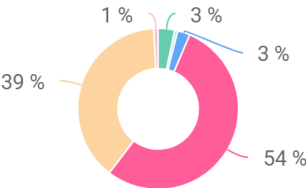
Revenue YOY Increase/Decrease										
#	LEVELS, ACCOUNTS BY TIME	FY2022	FY2023	FY2024						
1	GOV (Only)									
2	Revenue									
3	Fines and Forfeitures Projection	40.0%	40.0%	40.0%						
4	Licenses and Permits Projection									
5	Investments Income Projection									
6	Proprietary Fund Reserve Projection									
7	Taxes Projection									
8	Services Revenue Projection									
9	Grants Projection									
10	Workforce Expenditures									
11	Salary & Wages Projection									
12	Fringe Rate	39.3%	39.3%	39.3%						
13	Cost of Living Adj (COLA)	3.5%	3.5%	3.5%						
14	Services & Supplies									
15	Services Projection									
16	Supplies Projection									
17	Facilities Projection									
18	Other Charges Projection									

Current currency values USD - United States of America, Dollars

50,968,1...	211,317,...	92,597,9...	66,993,3...	51,0...
1,731,902	1,912,750	1,645,485	1,823,404	1,5...
52,700,0...	213,229,...	94,243,3...	68,816,7...	53,...
371,798,...	213,229,...	94,919,1...	215,782,...	495...

#	LEVEL	FUNDS	PYB APPROPRIATIONS	CYB APPROPRIATIONS	NYB APPROPRIATIO...	APPROPRIATION TYPE	REASON FOR CHANGE
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Revenue Breakdown

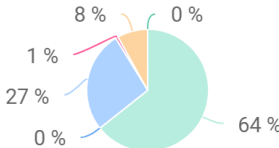


Fines & Forfeitures
Investments
Licenses & Permits
Proprietary Fund
Taxes
Charge for Services
Grants & Contributions

FY2022

Year

Revenue Breakdown



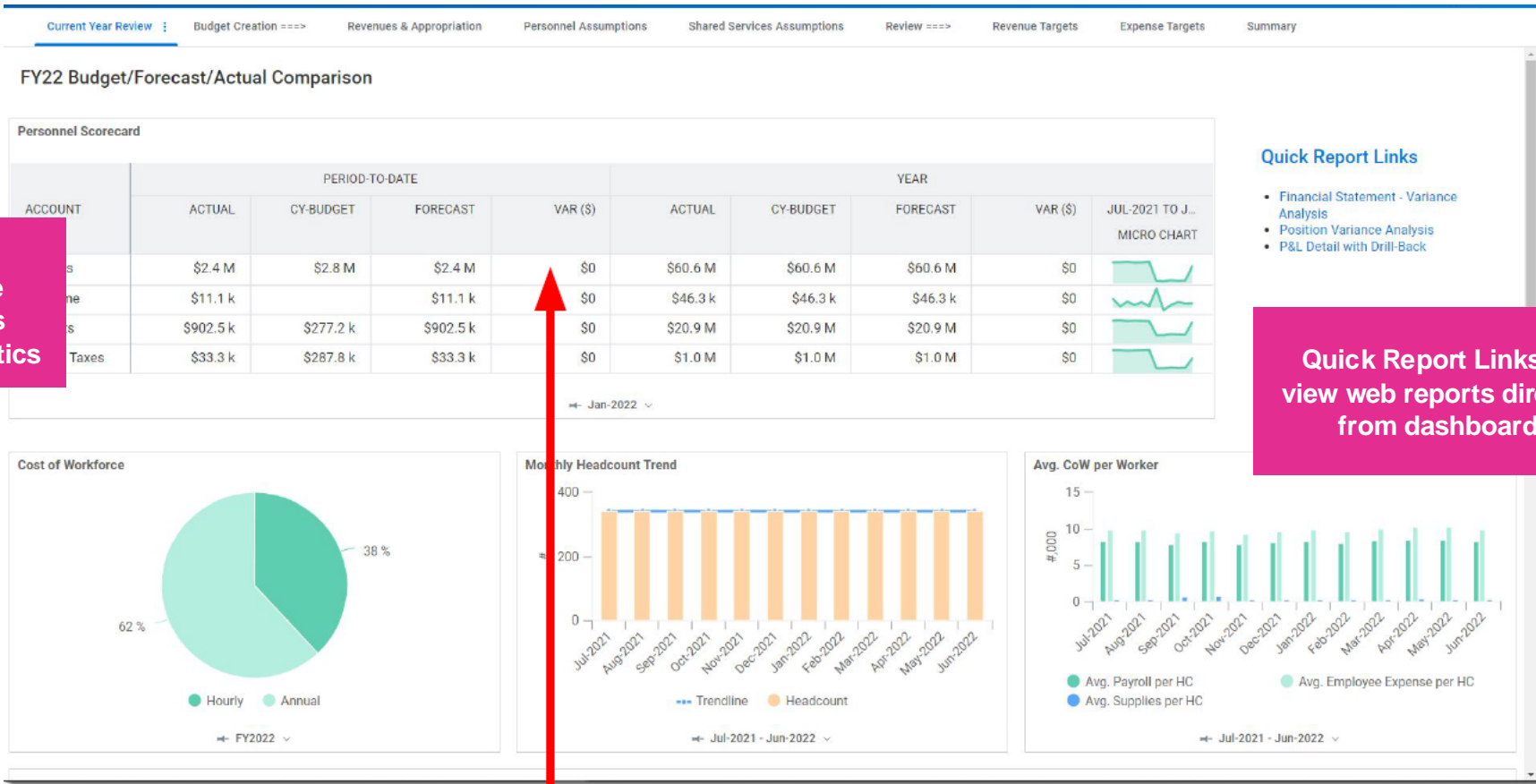
Board of Education CCH
Health and Human Services CCH
Operations CCH
Government Services CCH
Justice Systems CCH
Public Safety CCH

FY2023

Year



Board Reporting Packages



Customize your dashboard with the metrics and visuals needed to drive analytics

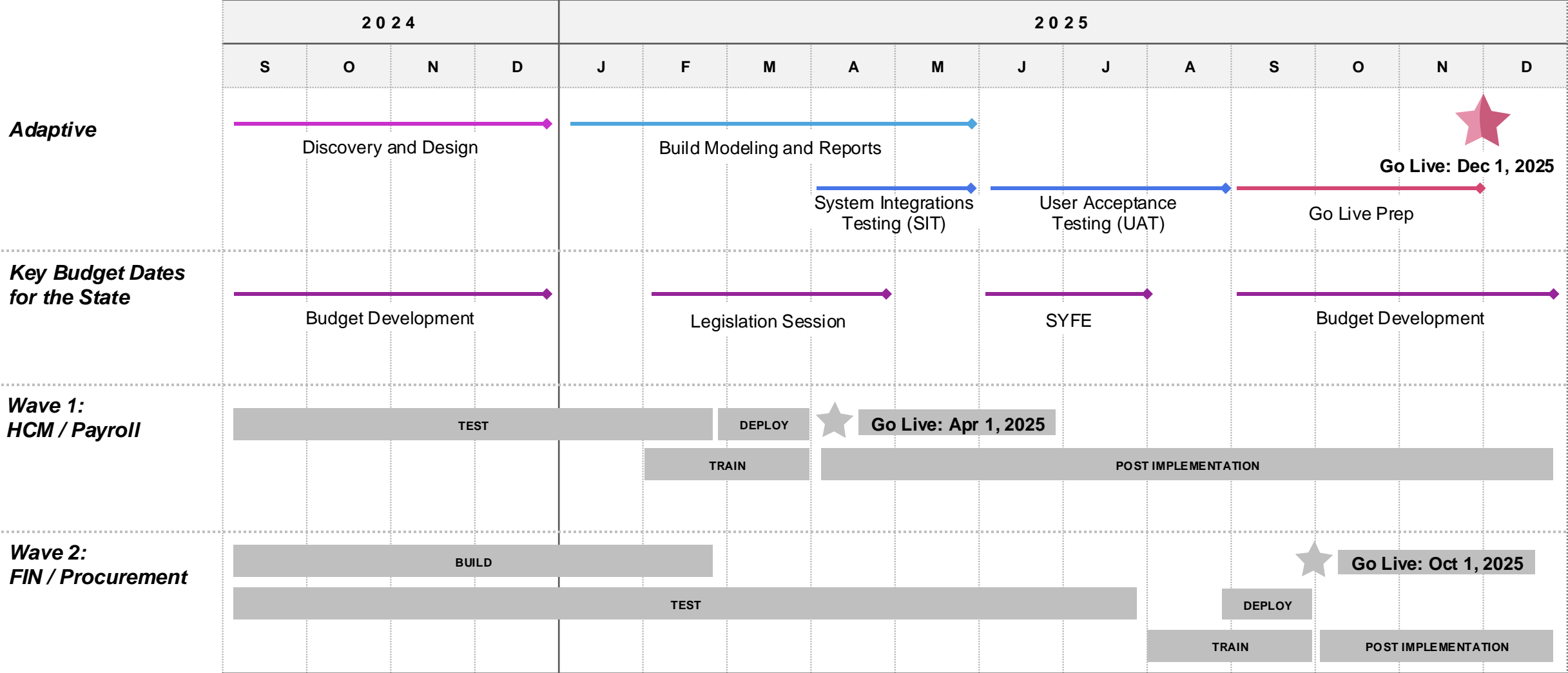
Quick Report Links to view web reports directly from dashboard

Actual to Forecast Variance

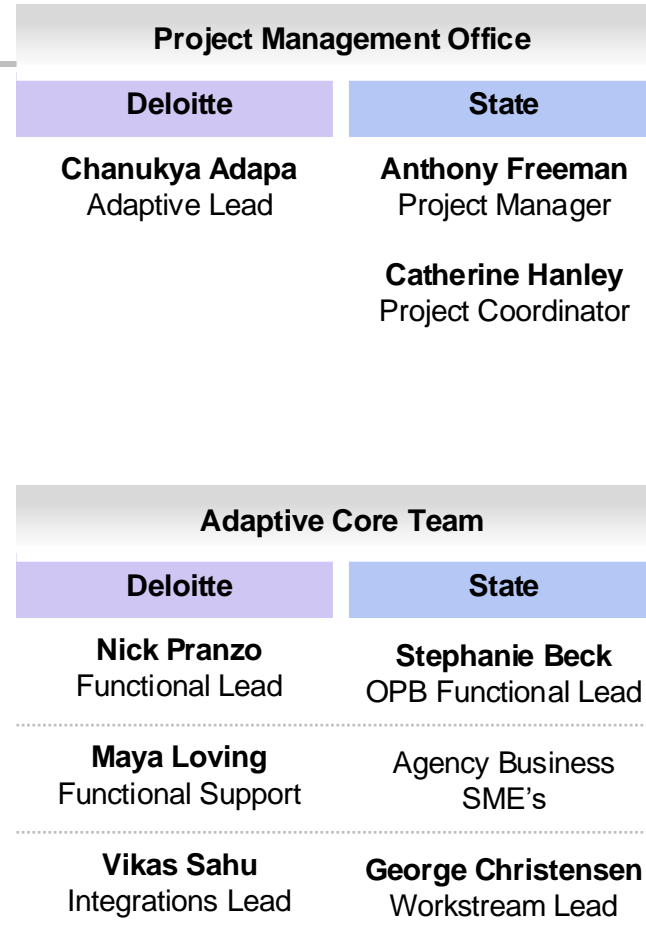
Adaptive Implementation



Adaptive Timeline



Team Structure



Questions





| NEXTGEN

Questions about NextGen

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