

# **FMC** Presentation

Tuesday, September 12<sup>th</sup> 2023

Kris Martins

# Agenda

- WSI
- FY23 Reporting
- FY24 Dashboard Reporting
- Policy for comment
- Internal Controls
- Questions



## Workforce Strategy Initiatives (WSI)



## Workforce Strategy Initiatives

Still soliciting resources to help with:

- Speaker Bureau for High School classes
- Attendees for Job Fairs
- Workgroup lead volunteers (A/P, A/R, Capital Assets, etc.)

- Email Kris.martins@sao.ga.gov if interested or
- Sign up on blue sheet at FMC



# FY23 Year-end Reporting



# FY23 Changes to Forms....Thoughts?

- New SharePoint collection process for forms (excluding the Interorg and Appropriations Receivable)
  - Confirmation of receipt added later
- Allowance for Doubtful Accounts \$10M threshold
- SBITA \$100K threshold (sum of total payments)
- Leases exclude copiers, postage meters, water colors
- Service Concession Arrangement (SCA) not its own form, now part of Questionnaire
- Interorg form added the information on the corresponding agencies
- PCA embedded into the Fund Balance Form (BCR)
- Provided year-end forms training on:
  - Leases
  - SBITA
  - Capital Assets



# SAO Survey Results - Training

Survey results for question: What are the TOP 3 forms for which you would like to receive training?

| Answer Choices                          | #1 Choice | #2 Choice | #3 Choice | Total |
|---|-----------|-----------|-----------|-------|
| GASB 96: Subscription Based Information |           |           |           |       |
| Technology Agreements (SBITA)           | 27        | 6         | 4         | 37    |
| Lease Agreement Data                    | 3         | 10        | 10        | 23    |
| Capital Assets                          | 5         | 9         | 5         | 19    |
| SEFA Reconciliation                     | 8         | 3         | 8         | 19    |
| Tie beginning fund balance (BCR)        | 11        | 5         | 2         | 18    |
| Fund Balance (Appropriated) [BCR]       | 4         | 3         | 9         | 16    |

Survey results for question: How would you like to receive assistance on year-end forms?

| Answer Choices  | Response Percent | Responses |
|---|------------------|-----------|
| Training videos (watch on demand)   | 61.97%           | 44        |
| Virtual training at set day/time  | 59.15%           | 42        |
| SAO "Open House" via Microsoft Teams at select days/times where SAO will be |                  |           |
| available for agencies to ask questions about year-end forms                | 30.99%           | 22        |



# FY23 Forms Training

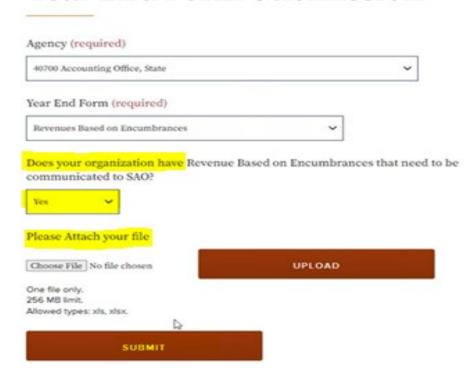
| Date     | Topic   | Survey responses | Registered |
|----------|---|------------------|------------|
| 8/9/2023 | GASB 96: Subscription Based Information Technology Agreements | 53               | 110        |
| 0/9/2023 | (SBITA)   | 55               | 110        |
| 8/2/2023 | Lease Agreement Data  | 42               | 80         |
|          |   |                  |            |
| 0/0/2022 | Capital Assats  | 22               | 104        |
| 0/0/2023 | Capital Assets  | 32               | 104        |



### **Year-end Form Submission**

 If your agency has data that needs to be communicated to SAO, select yes and attach Year End form and/or enter in a description

#### Year End Form Submission



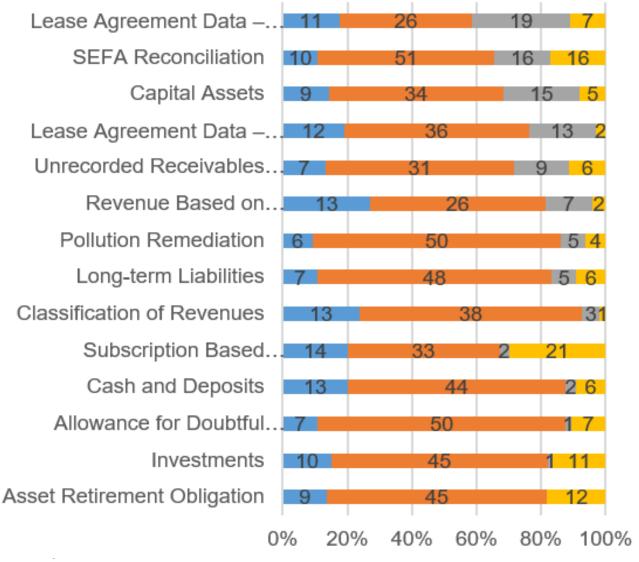
 If your agency does NOT have data for specific form, select No and DO NOT attach Year End form.

#### Year End Form Submission

| 40700 Accounting Office, State   | ~                   |
|--|---------------------|
| 'ear End Form (required)   |                     |
| Revenues Based on Encumbrances   | ~                   |
| Does your organization have Revenue Based on F                         | neumbraneos that n  |
|  | incumbrances that n |
| Does your organization have Revenue Based on E<br>communicated to SAO? | incumbrances that n |
| communicated to SAO?   | incumbrances that n |



## FY23 Year-end Forms Status (as of 9/7/23)



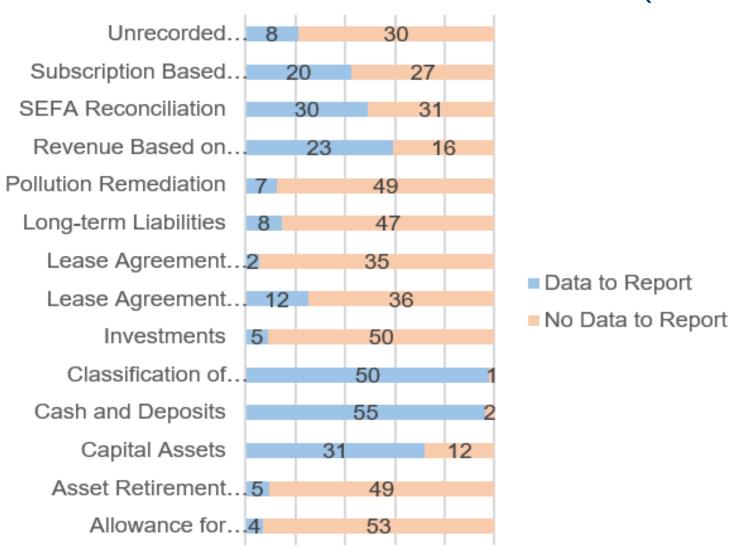
- Received Prior to Due Date
- Received on-time
- Late
- Missing

#### Excludes

- Fund Balance Approp
- Interorg
- Approp Rec
- SEFA portal
- Form Extensions granted
- Forms due after 9/7/23



## FY23 Year-End Forms Status (as of 9/7/23)



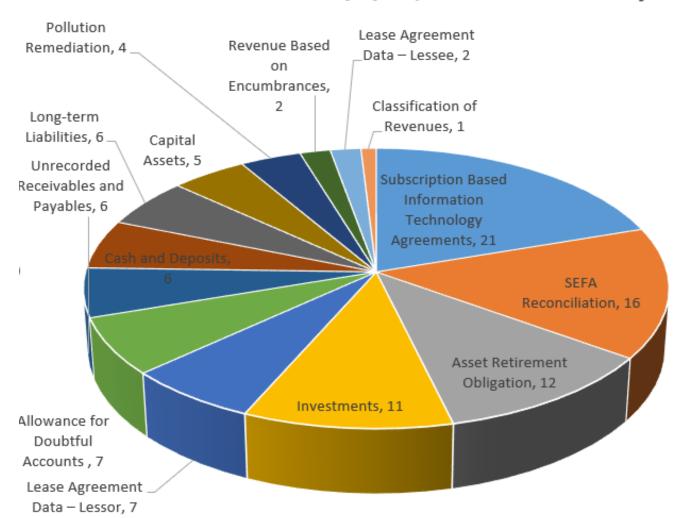
#### Excludes

- Fund Balance Approp
- Interorg
- Approp Rec
- SEFA portal
- Form Extensions granted
- Forms due after 9/7/23



### FY23 Year-End Forms Status (as of 9/7/23)

#### Forms due before 9/7/23, but not received yet



#### Excludes

- Fund Balance Approp
- Interorg
- Approp Rec
- SEFA portal
- Form Extensions granted
- Forms due after 9/7/23



### FY23 Year-End Forms Status (as of 9/7/23)

### Fund Balance Appropriated Form (FBAF):

|               | Fund Balance Appropriated Form (FBAF)<br>Received | Fund Balance Appropriated Form (FBAF) Not Received |
|---------------|---|--|
| Tier A (18)   | 18  | 0  |
| Tier B (15)   | 15  | 0  |
| Tier C (4)    | 4   | 0  |
| TB Shells (7) | 4   | 3  |
| Non TW (6)    | 2   | 4  |

Not received yet are CPA organizations and organizations preparing their own GAAP statements (not due yet)



### **SEFA Issues**

- SEFA Schedule of Expenditures of Federal Awards (SEFA)
  - Remember there are two steps
    - Completion of year-end form (Reconciliation of Schedule of Expenditures of Federal Awards (SEFA) to Federal Revenues)
    - Submission via SEFA System portal
  - Both steps must be completed even if no federal amounts were expended



# FY24 Dashboard Reporting



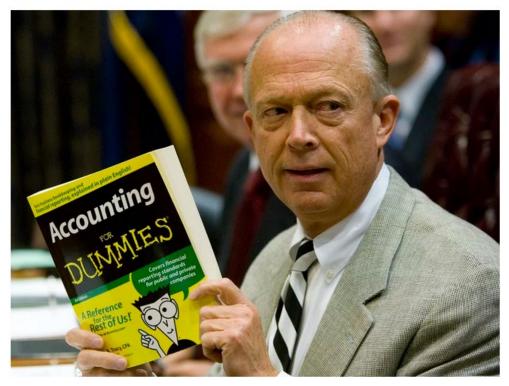
- SAO is implementing dashboard to monitor status from each agency on various items:
  - Year-end forms
    - SAO will be able to see when a form was submitted(on-time vs late), which forms are outstanding,
  - Bank reconciliation status
  - Monthly/Quarterly close
  - Interagency reconciliation
  - Clearing accounts
  - Etc.
- These dashboards will also help with data clean-up as we get closer to converting data for new ERP.



NATIONAL

A \$3.5 billion accounting error puts the South Carolina comptroller's job on the line

March 16, 2023 · 5:26 PM ET By The Associated Press



#### It all started as a \$12 million coding error

The error started as a \$12 million coding error in 2007 and was compounded when the state switched accounting systems in 2011, Eckstrom told senators at hearings in the past few weeks.

The error wasn't in actual cash, but in the way the state reports its balance sheets. It could affect South Carolina's credit rating and destroyed any

#### **KEY TAKEAWAY -**

As we work towards NextGen conversion, we really need to have clean books to convert over to Workday.



#### • 2 step process

#### Report on SAO data, such as:

- 1. Year-end forms
  - a) Late forms
  - b) Missing forms
  - c) Common form errors
- 2. Internal Control Submission status

Internal Controls team will review data on agency evaluation

#### Collect self-reported data from agencies on topics, such as:

- 1. Bank Reconciliations: Does your Organization (including attached agencies) have cash accounts recorded in your accounting records?
- 2. Other Reconciliations: At end of the most recently completed fiscal quarter, are there reconciliations not yet performed (such as control account to subsidiary accounts for receivables, etc.)?
- **3. Clearing Accounts:** At end of the most recently completed fiscal quarter, were there balances in the clearing accounts that did not net to zero by fund type?
- **4. Inter-Agency:** At end of the most recently completed fiscal quarter, were interunit receivables and payables balances not reconciled to the corresponding Organization(s)?
- **5.** Data Governance: At end of the most recently completed fiscal quarter, are there data governance steps from SAO's checklist <u>not</u> yet performed (https://sao.georgia.gov/swar/year-end-forms)?
- **6. Fund Balance Tie:** Do your current year fund balance(s) not yet agree to prior year ending fund balance(s)?
- 7. Monthly/Quarterly Close: Do you have a "hard-close" at quarter-end?



• Sample Bank Recon for Dashboard reporting (agency to complete):

| SAO is performing additional review of internal controls for key material areas in the Annual Comprehensive Financial Report (ACFR via SharePoint Collection process? - if yes remove Kiteworks reference |  |                                 |                          |                        |                      |                          |                          |                   |                   |  |  |
|---|--|---------------------------------|--------------------------|------------------------|----------------------|--------------------------|--------------------------|-------------------|-------------------|--|--|
| Therefore, SAO is rev   | iewing bank account activity at s        | elected State Organizations tha | at are significant to th | ne ACFR.               |                      |                          |                          |                   |                   |  |  |
|   |  |                                 |                          |                        |                      |                          |                          |                   |                   |  |  |
| Please provide the fo   | ollowing for <u>ALL</u> bank accounts (i | including attached Agencies or  | other Divisions) as o    | f:                     | July 2023            |                          |                          |                   |                   |  |  |
| Note: SAO will be wo  | rking with OST to ensure all know        | wn State bank accounts are rep  | orted.                   |                        |                      |                          |                          |                   |                   |  |  |
|   |  |                                 |                          |                        |                      |                          |                          |                   |                   |  |  |
|   |  | Other Bank Account              |                          |                        |                      |                          |                          |                   |                   |  |  |
| Organization  | Bank Account Descriptor (such            | Descriptor (such as payroll,    |                          |                        |                      | Amount of Payments for   | Amount of Fees/Charges   |                   | Last Date Account |  |  |
| (Business Unit)   | as bank name or GL                       | operating, benefits, etc.) -    |                          | Amount of Deposits for | Amount of Interest   | the month (outs) - enter | for the month - enter as |                   | Reconciliation    |  |  |
| Number  | reference)*                              | Optional                        | Beginning Balance        | the month (ins)        | earned for the month | as negative              | negative                 | Month End Balance | Completed^        |  |  |
| 1   |  |                                 |                          |                        |                      |                          |                          | \$0.00            |                   |  |  |
| 2   |  |                                 |                          |                        |                      |                          |                          | \$0.00            |                   |  |  |
| 3   |  |                                 |                          |                        |                      |                          |                          | \$0.00            |                   |  |  |
| 4   |  |                                 |                          |                        |                      |                          |                          | \$0.00            |                   |  |  |
| 5   |  |                                 |                          |                        |                      |                          |                          | \$0.00            |                   |  |  |
| <i>C</i>  |  |                                 |                          |                        |                      |                          |                          | ¢0.00             |                   |  |  |



## Monthly/Quarterly Close: (items could include)

#### **PURCHASE ORDERS**

- Review all open PO's 0PO013KK\_OUTSTAND\_ENCUMB\_BY\_BU –Have all the appropriate invoices been received and processed.
- · Review receipts not vouchered

#### **ACCOUNTS PAYABLE**

- Review invoices example: at. 2nd QTR make sure you have 6 utility invoices (billed monthly) for each location – make sure you have 2 GBA rent invoices (billed quarterly).
- Review your interunit 0AP057C\_INTERUNIT\_PAYABLES\_LOC Make sure you
  have processed all interunit invoices.
- · Review all outstanding checks this helps prevent the escheatment process.
- Review Recycled Errors 0AP002\_ALL\_RECYCLED\_TRANS\_BU
- Review AP vouchers on hold 0AP014\_VOUCHERS\_ON\_HOLD

#### **ACCOUNTS RECEIVABLE**

- All revenue collections transferred to Treasury and recorded.
- Review agencies billings 0AR008\_VERIFY\_REV\_CUST

#### **GENERAL LEDGER**

- Revenue equals expenses on federal and other funding sources.
- Bank reconciliations no reconciling items at quarter end.
- Review 215xxx PR liability accounts should net to zero after monthly payroll processed.

#### **BUDGET**

Be sure to collaborate with budget

#### **TRAVEL**

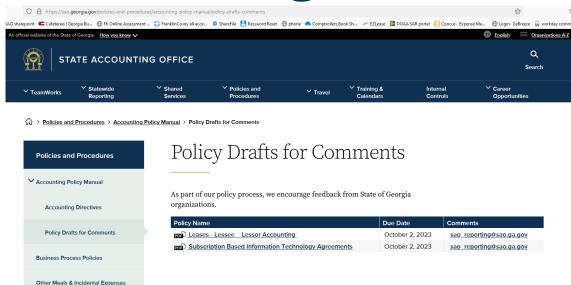
- Ensure all travel has been processed review Unsubmitted Expense Reports and Unassigned CC & Itineraries (Concur reports).
- Reconcile the travel clearing accounts.
- Make sure reports are including the Concur fee of \$4.27
- Make sure to be utilizing travel credits



# **Accounting Policies**



## **Accounting Policies for Comment**



#### http://sao.georgia.gov/policy-drafts-comments:

- 1. Leases Lessee & Lessor Accounting this policy was updated to include accounting and reporting relating to lessor transactions.
- 2. Subscription Based Information Technology Agreements Accounting this is a new policy relating to accounting for Subscription Based Information Technology Agreements (SBITAs).

Feedback on these policies is due back to SAO by October 2, 2023. Comments on this policy should be submitted to SAO reporting@sao.ga.gov.



## **Internal Controls**



## Internal Controls Update

- Reminder will be in a new software
  - Still being configured
  - Will still have CFO certification step(s)
  - Control activities will be only answered once (not for each risk as done prior)
- But don't worry...
  - Will be essentially the same questions
  - Prior year answers should be carried forward
  - No longer limited to one user
- Current deadline for submissions will be end of October
  - SAO will let you know if date changes due to delays in software build



# Internal Control Song for control activity

| Control Assessments  Only answer of the   |  |
|---|--|
| ALL1 Written Procedures - Written procedures are establis financial close, reporting, etc.  | s shared and retained. Procedures are included for all aspects, such as: accounting for transactions,  |
| Is this control utilized? (ONLY CHOOSE OPTIONS DISPLAYED ON THE RIGHT ==>) ▼  Control at the control of the co | Below are the approved options for this control  N/A  No  activity details now are directly  to that specific control activity  activity details now are directly  activity details now are directly  activity details now are directly  activity details now are directly |
| Please provide context for your assessment. Prior year's responses can the repo   | rt linked below.   |
| ALL2 Cross-Training - Cross-training of staff to ensure there is backup for critical departmental functions.  |  |
| Is this control utilized? (ONLY CHOOSE OPTIONS DISPLAYED ON THE RIGHT ==>) ▼  | N/A No Yes   |
|   | Read only  |
| Please provide context for your assessment. Prior year's responses can be seen in the repo  | rt linked below.   |

Note this is only a draft image, as software is still being configured.



# Questions?



### Issues with Lease/SBITA forms

Lease form – what is wrong with this form?

| A       | C          | D          | Н                       | М                   | N                      | Q              | V                   | AA                        | AB                  | AE                         | AF                | AG          | AJ                        |
|---------|------------|------------|-------------------------|---------------------|------------------------|----------------|---------------------|---------------------------|---------------------|----------------------------|-------------------|-------------|---------------------------|
| ZLease  | Begin Date | End Date   | l cremental<br>orrowing | Current<br>Economic | Guaranteed<br>Residual | Initial Direct | Lease<br>Incentives | Ownership<br>Transfer (F) | Bargain<br>Purchase | Payments in<br>Advance (T) | Lease description | Asset class | Lessee Name               |
| iber    |            |            | Rate                    | Life                |                        |                |                     |                           | Option (F)          | ,                          |                   |             |                           |
| 01ATL40 | 4/1/2023   | 3/31/2024  | 2.26                    | 60                  |                        |                |                     |                           |                     |                            |                   | Building    | Sofo Produce Company, LLC |
| )1ATL29 | 12/1/2022  | 11/30/2023 | 2.26                    | 60                  |                        |                |                     |                           |                     |                            |                   | Building    | Mountain Tomatoes         |
| 01ATL48 | 9/1/2022   | 8/31/2023  | 2.26                    | 60                  |                        |                |                     |                           |                     |                            |                   | Building    | Bud's Atlanta             |

ANSWER: These leases meet the Short-term exclusion as they are less than 12 months (unless renewal periods were missed in the end date column). Therefore, remove leases from form.

But keep records for Audit purposes.



### Issues with Lease/SBITA forms

• SBITA form – what is wrong with this form?

| C          | U         | Н                 | Q                       | V          | AE                         | AF                  | AJ                | AV                           | AW            | AX                                      |
|------------|-----------|-------------------|-------------------------|------------|----------------------------|---------------------|-------------------|------------------------------|---------------|---|
| Begin Date |           | Borrowing<br>Rate | Initial Direct<br>Costs | Incentives | Payments in<br>Advance (T) | Description         | Vendor Name       | Attached<br>Agency<br>number | SWC<br>number | in service at<br>end of fiscal<br>year? |
| 2/1/2020   | 1/31/2023 | 2.26              |                         |            |                            | Microsoft Licensing | Dell Marketing LP |                              |               | Yes                                     |
| 2/1/2023   | 1/31/2026 | 2.26              |                         |            |                            | Microsoft Licensing | Dell Marketing LP |                              |               | Yes                                     |

ANSWER: Because GASB 96 is effective beginning 7/1/22 (FY23), the agreement in yellow meets the Short-term exclusion as the period from 7/1/22 through 1/31/23 is less than 12 months (unless renewal periods were missed in the end date column) But keep records for Audit purposes.

Record in green is a valid SBITA and belongs on form.



• How do I report costs for "cloud" software that is still being developed in FY23 (i.e., SBITA software is not in service yet, for example, Next Gen)?

ANSWER: On the Year-End Questionnaire. Only SBITAs that are placed into service on/before 7/31/23 are on the SBITA form.

SBITAs NOT yet in service – Questionnaire

Are there any software subscriptions in the process of being implemented (but where the software is not yet in service), where subscription and/or labor costs were incurred that were not reported on your agency's SBITA form? If yes, provide the amount of subscription payments and labor costs (separately) made during the year.





 Do I need to include both payments made to the SBITA vendor, as well as internal costs (including contractors) as part of my SBITA costs?

| SBITA number | Payment    | Payment Start Date | Payment End Date | Frequency |
|--------------|------------|--------------------|------------------|-----------|
| 4xxxxSBITA06 | 100,000.00 | 07/01/2022         | 06/30/2023       | Yearly    |
| 4xxxxSBITA06 | 110,000.00 | 07/01/2023         | 06/30/2024       | Yearly    |
| 4xxxxSBITA06 | 121,000.00 | 07/01/2024         | 06/30/2025       | Yearly    |
| 4xxxxSBITA06 | 133,100.00 | 07/01/2025         | 06/30/2026       | Yearly    |
| 4xxxxSBITA06 | 146,410.00 | 07/01/2026         | 06/30/2027       | Yearly    |
|              |            |                    |                  |           |

Internal staff and consultant costs: \$399,999

ANSWER: YES. However.....



First need to determine if the SBITA was in service at 6/30/23 or not....

#### SBITAs in service at year-end

Report on SBITA form (in two places)

#### Primary Tab – indirect costs

| <b>EZLease</b> SBITA Number | Begin Date | End Date   | Incremental<br>Borrowing<br>Rate | Initial Direct<br>Costs |
|-----------------------------|------------|------------|----------------------------------|-------------------------|
| 40700SBITA06                | 7/1/2022   | 6/30/2027  | 2.26                             | 399,999.00              |
| 40700SBITE07                | 7/1/2022   | 11/28/2025 | 2.26                             |                         |
| 40700SBITA08                | 1/31/2023  | 7/1/2042   | 3.42                             |                         |
| 40700SBITA09                | 7/1/2022   | 6/30/2024  | 2.26                             |                         |

#### Payments Tab— SBITA payments

| SBITA Number (choose related SBITA from Primary tab) | Payment    | Payment<br>Start Date | Payment<br>End Date | Frequency |
|--|------------|-----------------------|---------------------|-----------|
| 4xxxxSBITA06   | 100,000.00 | 07/01/2022            | 06/30/2023          | Yearly    |
| 4xxxxSBITA06   | 110,000.00 | 07/01/2023            | 06/30/2024          | Yearly    |
| 4xxxxSBITA06   | 121,000.00 | 07/01/2024            | 06/30/2025          | Yearly    |
| 4xxxxSBITA06   | 133,100.00 | 07/01/2025            | 06/30/2026          | Yearly    |
| 4xxxxSBITA06   | 146,410.00 | 07/01/2026            | 06/30/2027          | Yearly    |



First need to determine if the SBITA was in service at 6/30/23 or not....

#### SBITAs NOT in service at year-end (i.e., SBITA in progress)

Report on Year-end Questionnaire

Are there any software subscriptions in the process of being implemented (but where the software is not yet in service), where subscription and/or labor costs were incurred that were not reported on your agency's SBITA form? If yes, provide the amount of subscription payments and labor costs (separately) made during the year.

Yes

FY23 \$100,000 payment to SBITA vendor, \$399,999 indirect costs (agency labor and contractor costs)

