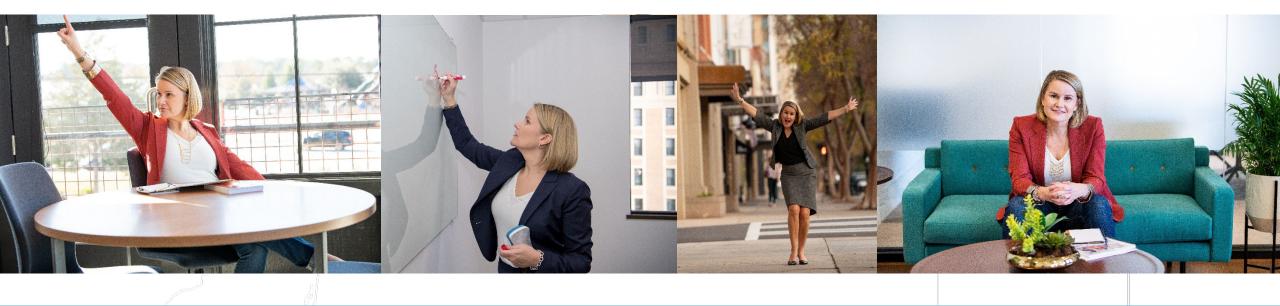


# The Future Landscape of Talent

Facilitated by Dr. Melissa Furman, MS, DBA

> Career Potential Develop. Achieve. Succeed.

#### About Me













#### Work





Work

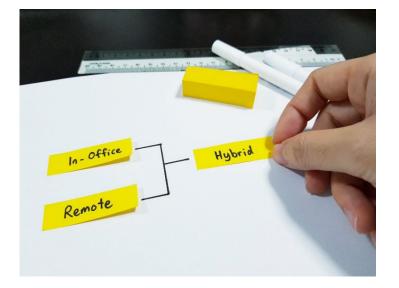
Workforce







Workforce



Workplace



#### Workforce

# Let's take a pulse...



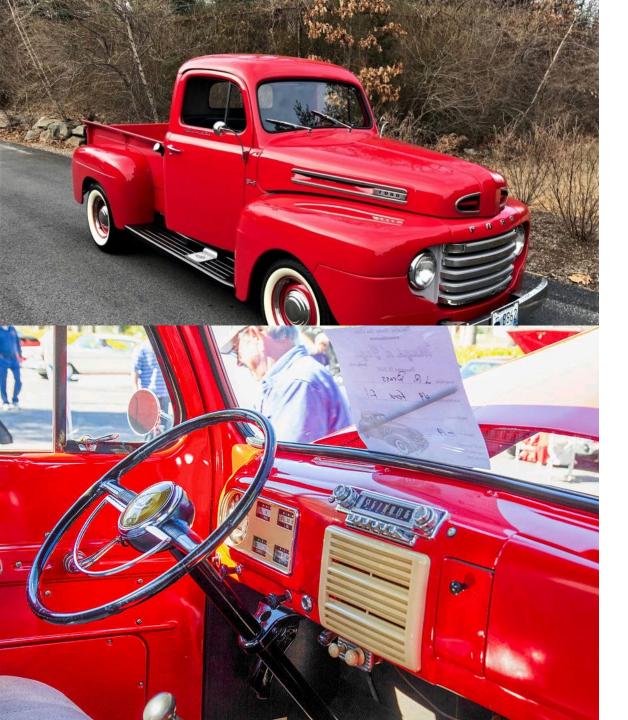




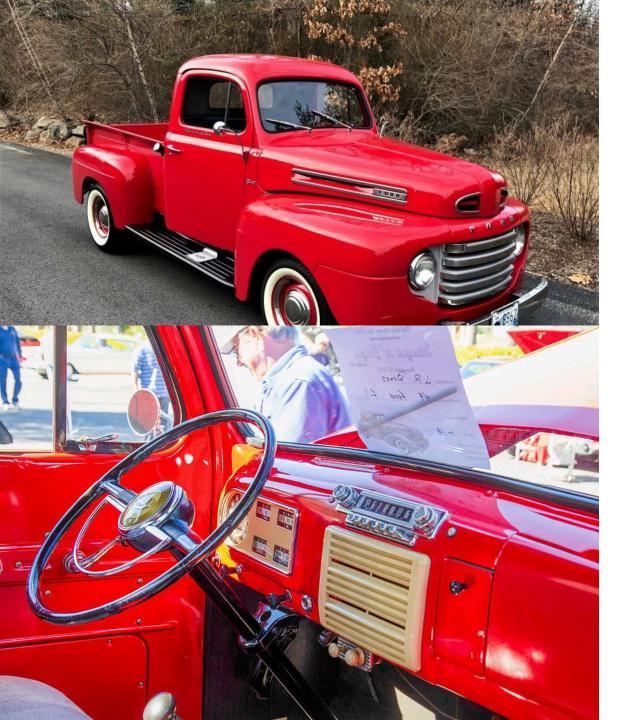
Tweaking an old system based on old rules uniformity bureaucracy, and control– will no longer be effective.























# Are you relevant?







Tweaking an old system based on old rules—uniformity bureaucracy, and control– will no longer be effective.

Leaders must build their organizations around four principles:

(1) Connection
(2) Automation
(3) Lower Transaction Costs
(4) Demographic Shifts

















Veterans Ages 76+

Baby Boomers Ages 57-75

Generation X Ages 41-56 Generation Y Ages 25-40

Generation Z Ages 12(ish)-24

	Veterans Ages 76+	Baby Boomers Ages 57-75	Generation X Ages 41-56	Generation Y Ages 25-40	Generation Z Ages 12(ish)-24
<u>Aspiration</u>	Home Ownership	Job Security	Career Success	Freedom & Flexibility	Security; Stability; Equality/Equity

	Veterans Ages 76+	Baby Boomers Ages 57-75	Generation X Ages 41-56	Generation Y Ages 25-40	Generation Z Ages 12(ish)-24
<u>Communication</u> <u>Aspiration</u> <u>Preference</u>	Home Ownership	Job Security	Career Success	Freedom & Flexibility	Security; Stability; Equality/Equity
	Face-to-Face; Hierarchy; Authority	Face-to-Face; telephone; e-mail; text	Anything efficient	Text; Social Media	Virtual; Face-to-Face



Aspiration

<u>ommunication</u> <u>Preference</u>

<u>Decision</u> <u>Making</u>









on Z h)-24

bility; quity

ice

	Veterans Ages 76+	Baby Boomers Ages 57-75	Generation X Ages 41-56	Generation Y Ages 25-40	Generatio Ages 12(ish)
	Home Ownership	Job Security	Career Success	Freedom & Flexibility	Security; Stat Equality/Eq
	Face-to-Face; Hierarchy; Authority	Face-to-Face; telephone; e-mail; text	Anything efficient	Text; Social Media	Virtual; Face-to-Fac
D)	Face-to-Face; Hierarchy/ Authority	Meetings; Consensus; Hierarchy/Authority	Independent	Strong Input	????





**Baby Boomers** 

Ages 57-75







Veterans Ages 76+

**LNOW** 

Face-to-Face

Hierarchy/

Authority



Job Security

Face-to-Face; telephone; e-mail; text

Meetings; Consensus; Hierarchy/Authority

Generation X Ages 41-56

**Career Success** 

Anything efficient

Independent

**Generation** Y Ages 25-40

> Freedom & Flexibility

Text; Social Media

Strong Input

**Generation** Z Ages 12(ish)-24

Security; Stability; Equality/Equity

> Virtual: Face-to-Face











Veterans Ages 76+

**LNOW** 

Face-to-Face

Hierarchy/

Authority

Jap



sunami

Meetings; Cohsensus;

Hierarchy/Authority

nihauk

ity

ace;

e-mail;

**Baby Boomers** Generation X Ages 57-75 Ages 41-56

**Career Success** 

Anything efficient

Independent

**Generation** Y Ages 25-40

> Freedom & Flexibility

Text; Social Media

Strong Input

**Generation** Z Ages 12(ish)-24

Security; Stability; Equality/Equity

> Virtual; Face-to-Face





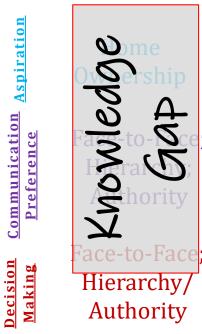




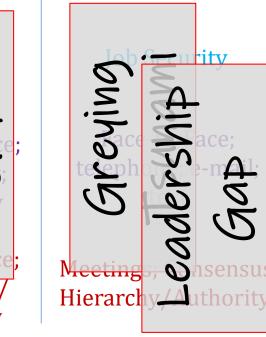


Veterans Ages 76+

Jap



**Baby Boomers** Ages 57-75



Generation X Ages 41-56

**Career Success** 

Anything efficient

Independent

**Generation** Y Ages 25-40

> Freedom & Flexibility

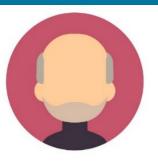
Text; Social Media

Strong Input

**Generation** Z Ages 12(ish)-24

Security; Stability; Equality/Equity

> Virtual; Face-to-Face





**Baby Boomers** 

Ages 57-75

Meeting

Hierarch

hitv

sensus

thority

 $\sqrt{\Delta}$ 



**Generation X** 

Ages 41-56

Independent

Burnout

r Success



**Generation** Y

Ages 25-40

Freedom &

Flexibility

Text; Social

Media

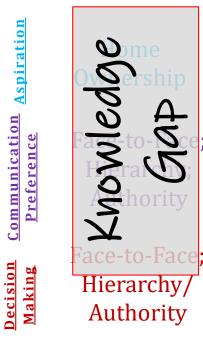
Strong Input

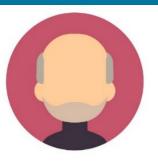


**Generation** Z Ages 12(ish)-24

Security; Stability; Equality/Equity

> Virtual; Face-to-Face







**Baby Boomers** 

Ages 57-75

Z

Meeting

Hierarch

hitv

thority



Generation X

Ages 41-56

Burnout

Inder

1100000

Gap

rship



**Generation** Y

Ages 25-40

Freedom &

Flexibility

Text; Social

Media

Strong Input

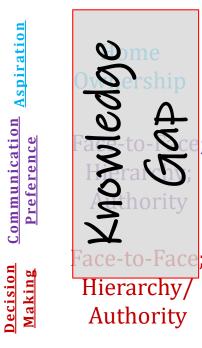


**Generation** Z Ages 12(ish)-24

Security; Stability; Equality/Equity

> Virtual; Face-to-Face

Veterans Ages 76+











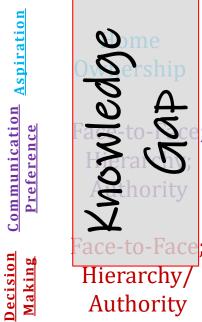


Generation Z Ages 12(ish)-24

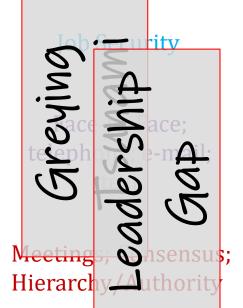
Security; Stability; Equality/Equity

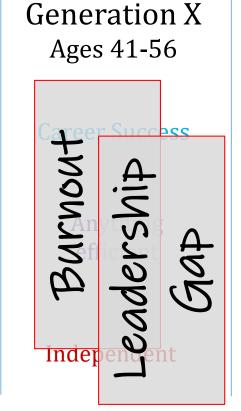
> Virtual; Face-to-Face

Veterans Ages 76+

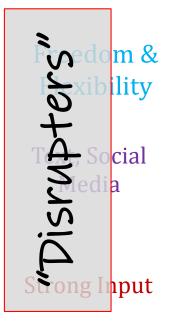


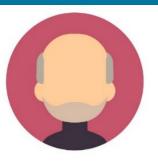
ns Baby Boomers + Ages 57-75





Generation Y Ages 25-40











**Generation Y** 



**Generation** Z Ages 12(ish)-24

Security; Stability; Equality/Equity

> Virtual; Face-to-Face

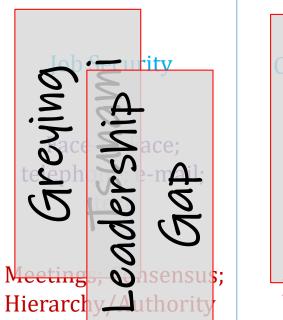
> > ????

Veterans Ages 76+

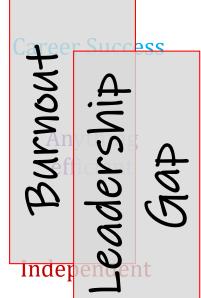


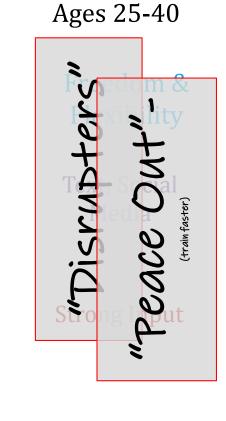
<u>Aspiration</u>

**Baby Boomers** Ages 57-75



Generation X Ages 41-56









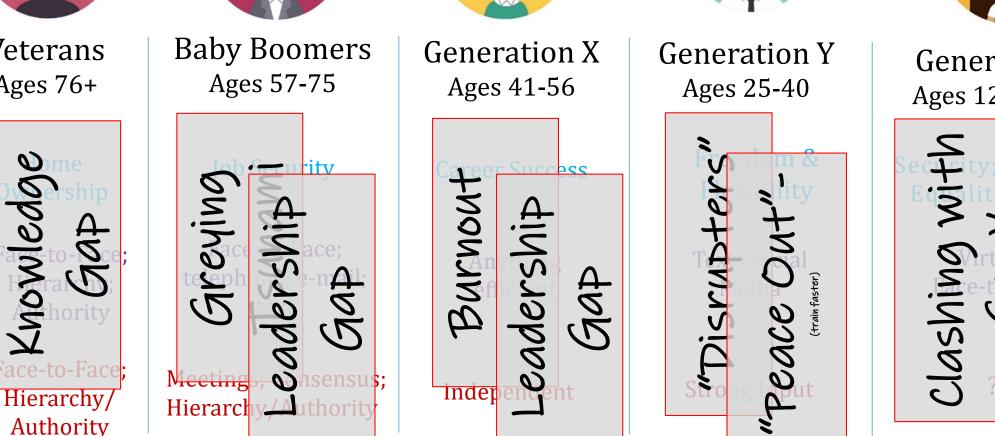




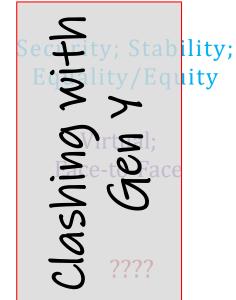


Veterans Ages 76+

Knowled



**Generation** Z Ages 12(ish)-24



## Five Generations in the Workplace





**Baby Boomers** 





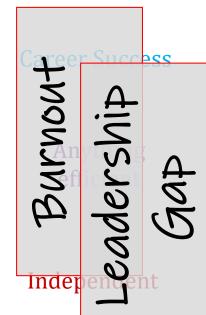


Veterans Ages 76+

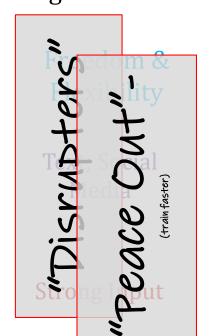
Decision Making Preference Hieus Khowledge

Ages 57-75 hitv Greying 'shit Gap ABR Face-to-Face Meeting Hierarchy/ Hierarch Authority

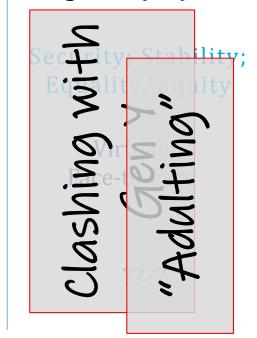
Generation X Ages 41-56



Generation Y Ages 25-40



Generation Z Ages 12(ish)-24









#### Employer of Choice

#### **Expand Applicant Pool**

### One Size Does Not Fit All

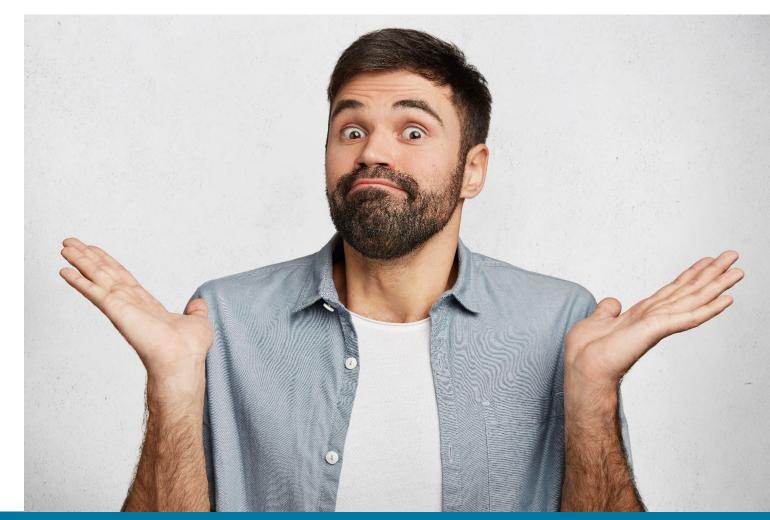


#### One Size Does Not Fit All

Generation Cultural Gender Socioeconomic

. . .

## What are people seeking in an employer?



## What are people seeking in an employer?

# Ask, don't assume.

Stay interviews Focus groups Task force Junior Board





**1. PAID WELL** 

111,

4. PROMOTED

7. TRUSTED

TRUSTED





**3**.CHALLENGED

2.MENTORED

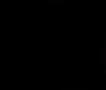


**5.INVOLVED** 



**6**.APPRECIATED





**İ** 

9. VALUED

NOT ONE TIME DID WE MENTION PIZZA.

8.EMPOWERED

# Take Inventory





4. PROMOTED

TRUSTED











**5.INVOLVED** 



**6.**APPRECIATED





8.EMPOWERED 7. TRUSTED 9. VALUED NOT ONE TIME DID WE **MENTION PIZZA.** 





111,

4. PROMOTED

TRUSTED





2.MENTORED



**5.INVOLVED** 



.CHALLENGED

**6**.APPRECIATED

9. VALUED







Promoted

TRUSTED

7. TRUSTED





2.MENTORED

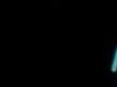


**5.INVOLVED** 



**3**.CHALLENGED

6.APPRECIATED



**İ** 

9. VALUED

NOT ONE TIME DID WE MENTION PIZZA.

Copyright 2020 All Rights Reserved | Career Potential, LLC | www.UnlockCareerPotential.com

8.EMPOWERED





111,

TRUSTED

















**3.CHALLENGED** 





**1. PAID WELL** 

111,

PROMOTED

TRUSTED

TRUSTED





2.MENTORED **3**.CHALLENGED

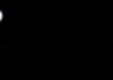


**5.INVOLVED** 



**6.**APPRECIATED







9. VALUED

NOT ONE TIME DID WE **MENTION PIZZA.** 

8. EMPOWERED



**1. PAID WELL** 

111,

4. PROMOTED

















TRUSTED **B.EMPOWERED** 7. TRUSTED 9. VALUED NOT ONE TIME DID WE MENTION PIZZA.

**5.INVOLVED** 



**1. PAID WELL** 

111,

4. PROMOTED

TRUSTED





**3**.CHALLENGED

2.MENTORED



**5.INVOLVED** 



**6.**APPRECIATED





7. TRUSTED 8. EMPOWERED NOT ONE TIME DID WE **MENTION PIZZA.** 

2.MENTORED



**1. PAID WELL** 



4. PROMOTED



7. TRUSTED



8. EMPOWERED

# 9. VALUED



**3**.CHALLENGED



**6.**APPRECIATED

#### **10. RESPECTED**

NOT ONE TIME DID WE MENTION PIZZA.





#### Policies

**Recruiting/Hiring Practices** 

Staffing

Qualifications

Hours

Shift Mindset

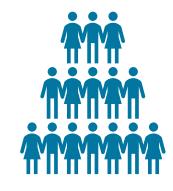
Services

Technology



# Are you relevant?





Shift
Mindset

Invest in Managers "People don't leave bad companies, they leave bad managers."

- Marcus Buckingham





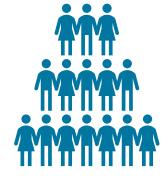


Shift Mindset

Invest in Managers

Engage Younger Employees/ Constituents









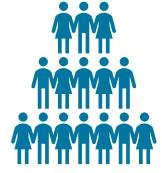
Shift Mindset

Invest in Managers

Engage Younger Employees/ Constituents

Recharge Employees









Shift Mindset

Invest in Managers

Engage Younger Employees/ Constituents

Recharge Employees Build Your Brand





Melissa Furman, MS, DBA Consultant/Professor (706) 533-8979 mfurman@unlockcareerpotential.com www.unlockcareerpotential.com LinkedIn: www.linkedin.com/in/melissajfurman